



Real Estate Certificate

2007-2008

This certificate program provides training for people who wish to enter the real estate industry, including such fields as general real estate sales and brokerage financing, appraising and escrow. Because of its highly competitive nature, it is recommended that students seek advisement from a counselor to channel their efforts toward one of the specific areas. A real estate license will be required to enter certain fields of employment.

REQUIREMENTS FOR CERTIFICATE:

			<u># of Units</u>
BUAD	6	Business Law (F/S)	3
REAL	30	Real Estate Principles (F/S)	3
REAL	31	Real Estate Practice (F/S)	3
REAL	32	Real Estate Appraisal (F)	3
REAL	33	Legal Aspects of Real Estate (I)	3
REAL	34	Real Estate Finance (S)	3
ACCT	101	Basic Accounting I (F/S) OR	
REAL	135	Real Estate Economics (I)	3

REAL	136	Introduction to Escrow (I) OR	
REAL	138	Advanced Real Estate Appraisal (I)	3

Select at least six (6) units from the following:

BUAD	8	Business Law (S)	3
BUAD	41	Leadership and Supervision (F)	3
BUAD	44	Investments (I)	3
BUAD*	66	Business Communication (F/S)	3
BUAD	91	Principles of Management (F)	3
BUAD*	106	Business Mathematics (F/S)	3
BUAD*	166	Business English (F/S)	3
CIS	1	Computer Literacy Workshop (F/S) OR	3
CIS	2	Introduction to Computer Science (F/S)	4
ECON	1A	Principles of Economics – Micro (F/S)	3
GEOG	7	California Geography (F/S)	3
MKTG	70	Sales (S)	3
MKTG	72	Advertising (I)	3
MKTG	74	Principles of Marketing (S)	3
OAS	51	Keyboarding I – Beginning Typing (F/S)	3

* Course has a prerequisite

TOTAL UNITS FOR THE CERTIFICATE

30 Units

Business, Technology, Family and Consumer Sciences (530) 225-4645

Shasta College
11555 Old Oregon Trail
Redding, CA 96003
www.shastacollege.edu

“F” (Fall) and “S” (Spring) indicates which semester a course is usually offered. “I” indicates course may not be offered every year. Subject to change.

(For reference only)